

# Chiropractic News

November 2005

From the Chiropractic Fellowship of PA



**UPCOMING SEMINARS** Watch for upcoming seminars for your continuing education credits. Also, please let us know if you have any suggestions for future seminars.

## The Coding Seminar for Basic Chiropractic Care

**hosted by: Spencer Broad, DC and David Klein, CPC, CHC**

Date: **Thursday, December 8, 2005**

Location: **Wyndham Harrisburg-Hershey** (suburban Harrisburg)

Time: **9 am to 4 pm** (includes lunch)

Can you make a care plan that tells the insurance company that your care is effective and medically necessary? Do you know the standards of care being utilized by local insurance companies? Do you know what their standards of documentation are? ·

Does your CA know how to institute new CPT codes and modifiers, do you know how to document for time dependent codes?

Are you utilizing procedures and documentation to justify your billing codes? If an insurance company conducts a "Post Payment Review" will they ask for a refund?

**This presentation is for the Doctor and for office managers, especially experienced staff that want to know what insurance carriers are looking for. Chiropractors, Chiropractic Assistants and Billing Managers are encouraged to attend!**

*Questions about this seminar? Call Dr David Smith at 717.652.4672*

## Koren Specific Technique Seminar

*Presented by: Ted Koren, D.C.*

Simply put, you'll know exactly where to adjust (without X-rays, computers, MRI or other analytical equipment), when to adjust and whether or not you have corrected the subluxation; you cannot over-adjust.

You'll see real changes from the first visit including immediate postural changes. You won't be pounding on the same subluxations visit after visit. Spines start healing and people start holding their adjustment for longer periods – and they refer more than ever.

I knew this technique was powerful when I saw dramatic retracing in patients – both mental and physical stresses were being released.

Additional benefits:

- This is a stand alone technique – but you can use it with other techniques if you wish.
- There is no guess work – you will know if the subluxation was corrected. You will know where, when and when not to adjust.
- It's easy to learn.
- Yes, you really can specifically analyze and adjust yourself.

**November 12 - 13, 2005**

Location: Montgomeryville, PA

Time: Sat. 8:00 AM to 8:00 PM

Sun. 8:00 AM to Noon.

**January 14 - 15, 2006**

Location: Montgomeryville, PA  
Time: Sat. 8:00 AM to 8:00 PM  
Sun. 8:00 AM to Noon.

**March 11 - 12, 2006**

Location: Montgomeryville, PA  
Time: Sat. 8:00 AM to 8:00 PM  
Sun. 8:00 AM to Noon.

**May 6 - 7, 2006**

Location: Montgomeryville, PA  
Time: Sat. 8:00 AM to 8:00 PM  
Sun. 8:00 AM to Noon.

For more information visit [www.teddkorensminars.com](http://www.teddkorensminars.com)

## **FOCUS PHILOSOPHY NIGHT**

Date: **Saturday, November 12**

Time: 7:00 - 10:00 p.m.

FEATURING: Dean Depice, Jeff Yadlowski

LOCATION:

Howard Johnson

Bartonsville, PA

Just off I-80 at exit 302

Call (570)424-6100 for reservations

\* be sure to ask for the Focus Rate \*

We eat together at the Hotel Restaurant at 5:30 pm if you would like to join us.

COST: Suggested fee is the price of one office visit. We will be passing the hat to cover expenses.

For more information contact Sharon Gorman at (570) 350-4091 [focus2@ptd.net](mailto:focus2@ptd.net)

FUTURE DATES

**December 10** - James Sigafosse

Mark your calendar for:

**January 7, February 25, March 18, April 15, May 6**

## **CLASSIFIED ADS**

You are invited to send us any classified notices to be included in this newsletter. That would include selling a practice, looking for a new associate, looking for someone to cover your practice or looking to buy or sell equipment. E-mail notices to: [focus@noln.com](mailto:focus@noln.com) or [corinne@wannerassoc.com](mailto:corinne@wannerassoc.com).

**OFFICE SPACE AVAILABLE** IN CENTER CITY PHILA. ON TUES, THURS, SAT. GREAT LOCATION, GREAT ATMOSPHERE, NEW PRACTITIONERS WELCOME! RENT \$500.00 A MONTH INCLUDES EVERYTHING BUT PHONE. HURRY, WONT LAST. DR. MARLENE MASSARO, 215 546 8101 OR CELL 856 261 7308

**ARE YOU INCLUDED IN SHARON GORMAN'S MONDAY MORNING MESSAGE?** E-mail your request to [focus@noln.com](mailto:focus@noln.com).

IF YOU OR SOMEONE YOU KNOW IS INTERESTED IN JOINING THE CHIROPRACTIC FELLOWSHIP, call (717) 441-6042 or get membership information at [www.chirofellowpa.org](http://www.chirofellowpa.org).

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To remove your name from this list email [corinne@wannerassoc.com](mailto:corinne@wannerassoc.com).